

Combined Financial Statements Years Ended June 30, 2013 and 2012 with Independent Auditors' Report

Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

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Board of Directors
Compassion & Choices,
Compassion & Choices of Oregon,
and Compassion & Choices Action Network
Denver, Colorado

#### Independent Auditors' Report

### Report on the Financial Statements

We have audited the accompanying financial statements of Compassion & Choices, Compassion & Choices of Oregon and Compassion & Choices Action Network which comprise the statements of financial position as of June 30, 2013 and 2012 and the related statements of activities and changes in net assets and cash flows for the years then ended and the related notes to financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Compassion & Choices, Compassion & Choices of Oregon and Compassion & Choices Action Network of June 30, 2013 and 2012 and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Bradley Consulting Group, P.C. Certified Public Accountants

Lakewood, Colorado

October 9, 2013

Combined Statements of Financial Position June 30, 2013 and 2012 (See Independent Auditors' Report)

### Assets

	2013	2012
Current assets:		
Cash and cash equivalents:		
Operating	\$ 405,913	\$ 1,092,236
Investments	180,382	102,585
Pledges receivable	1,008,974	327,500
Investments	13,154,400	11,208,236
Prepaid expenses	94,566	94,772
Beneficial interest in charitable remainder trusts	149,042	146,759
Other current assets	3,075	598
Total current assets	14,996,352	12,972,686
Property, equipment and improvements, at cost:		
Furniture, fixtures and equipment	627,404	541,692
Leasehold improvements	32,481	26,604
	659,885	568,296
Less accumulated depreciation		
and amortization	405,963	346,955
Total property, equipment		
and improvements	253,922	221,341
Other coasts		
Other assets Intangible assets	3,014	3,014
Deposits	37,706	15,431
Борозко	37,700	10,701
Total other assets	40,720	18,445
Total assets	\$ 15,290,994	\$ 13,212,472

Combined Statements of Financial Position June 30, 2013 and 2012 (See Independent Auditors' Report)

### Liabilities and Net Assets

	2013			2012
Current liabilities: Current portion of obligations				
under capital leases	\$	13,118	\$	25,561
Accounts payable		133,001		200,959
Accrued payroll and vacation		421,025		310,062
Accrued expenses Deferred revenue		21,910		43,186 500,000
Defended revenue	-			500,000
Total current liabilities		589,054		1,079,768
Long-term liabilities:				
Capital lease obligations, net of current portion		27,480		39,502
Gift annuity payments due		327,959		297,954
Total long-term liabilities		355,439		337,456
Total liabilities		944,493		1,417,224
Net assets: Unrestricted:				
Operating	1	14,133,177		11,638,970
Net investment in property,		, ,		, ,
equipment and improvements		213,324		156,278
Total net assets	1	14,346,501		11,795,248
Total liabilities and net assets	\$ 1	15,290,994	\$	13,212,472

Combined Statements of Activities and Changes in Net Assets Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

	2013	2012
	Total	Total
	Unrestricted	Unrestricted
Revenue and other support:		
Conference and events	\$ 725	\$ 140,656
Contributions	7,494,951	5,376,632
Membership fees	191,559	207,882
Foundation revenue	3,230,000	-
Restricted gifts	10,000	-
Grants	-	8,472,293
Investment income, net of expenses	217,211	130,717
Realized and unrealized gain on investments	485,301	110,878
Loss on disposal of equipment	(293)	(664)
Other Income	197,727	221,472
Total revenue and other support	11,827,181	14,659,866
Expenses:		
Programs	7,679,679	6,333,076
General and administrative	784,276	866,345
Fundraising	811,973	543,387
•		
Total expenses	9,275,928	7,742,808
Increase in net assets	2,551,253	6,917,058
Net assets, beginning	11,795,248	4,878,190
-		
Net assets, ending	\$ 14,346,501	\$ 11,795,248

Combined Statements of Cash Flows Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

	2013	2012		
Cash flows from operating activities: Cash received from contributions and donations Cash paid to employees and vendors Interest received	\$ 9,938,728 (9,160,187) 217,211	\$ 14,584,972 (7,484,993) 130,717		
Net cash provided by operating activities	995,752	7,230,696		
Cash flows from investing activities: Proceeds from sale of investments Proceeds from sale of property and equipment Purchases of investments Purchases of property and equipment Deposits paid	858,355 2,000 (2,319,218) (128,680) (22,275)	5,396,334 - (12,190,965) (75,673)		
Net cash used by investing activities	(1,609,818)	(6,870,304)		
Cash flows from financing activities: Capital lease obligations: Proceeds Repayments Gift annuities: Proceeds	- (24,465) - 61,650	60,627 (23,507) 77,296		
Repayments	(31,645)	(35,139)		
Net cash provided by financing activities	5,540	79,277		
Net increase (decrease) in cash and cash equivalents	(608,526)	439,669		
Cash and cash equivalents, beginning	1,194,821	755,152		
Cash and cash equivalents, ending	\$ 586,295	\$ 1,194,821		
Supplemental disclosure of cash flow information: Cash paid during the year for interest	\$ 6,377	\$ 7,313		

(continued)
(See Notes to Combined Financial Statements)

Combined Statements of Cash Flows (continued) Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

	2013	2012
Cash flows from operating activities: Change in net assets	\$ 2,551,253	\$ 6,917,058
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization Unrealized gains on investments (Gain) loss on sale of investments Loss on disposal of property and equipment	93,806 (485,301) - 293	87,619 (114,547) 3,669 664
(Increase) decrease in: Pledges receivable Prepaid expenses Beneficial interest in charitable remainder trusts Other current assets	(681,474) 206 (2,283) (2,477)	(327,500) (11,292) (24,210) 17,748
Increase (decrease) in: Accounts payable Accrued payroll and vacation Accrued expenses Deferred revenue	(67,958) 110,963 (21,276) (500,000)	127,044 59,225 (4,782) 500,000
Net cash provided by operating activities	\$ 995,752	\$ 7,230,696

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 1. Nature of Operations and Summary of Significant Accounting Policies

#### Nature of operations

Compassion & Choices and Compassion & Choices of Oregon, which have been granted not-for-profit status under Internal Revenue Code Section 501(c)(3), work to advance patients' rights through laws that allow mentally competent, terminally ill adults the legal choice of physician aid-in-dying. Compassion & Choices and Compassion & Choices of Oregon seek to achieve this goal by advocating patient's rights, educating the public about the issues surrounding physician aid-in-dying, and empowering patients so they can make informed choices.

The accounts and activity of Compassion & Choices of Oregon is included in the balances of Compassion & Choices and is not separately stated in any of the combining schedules based on the joint operating agreement between the entities as described in note 8.

Compassion & Choices Action Network is a not-for-profit organization with a 501(c)(4) status under the Internal Revenue Code Section, whose mission is to advance education on end-of-life choices through promoting memberships and periodicals. Compassion & Choices Action Network's mission is also to engage in programs to advance legislation which will permit terminally ill individuals of sound mind to receive physician aid-in-dying. Compassion & Choices Action Network has independently governed chapters which are located throughout the United States.

The three Organizations are considered to be under common control as defined by generally accepted accounting principles based on financial control and/or joint operating agreements. As such, the financial operations of the three Organizations' are presented as combined financial statements for the year ended June 30, 2013. Compassion & Choices and Compassion in Dying Federation of America is included as a component of the combined financial statements as of June 30, 2012 but was essentially dissolved during 2011.

Funding is received through donations from individuals, businesses and organizations as well as membership dues.

### Basis of presentation

Financial statements are prepared using the accrual method of accounting under accounting principles generally accepted in the United States of America whereby income is reported as earned and expenses reported as incurred.

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board Accounting Standards Codification (FASB ASC), Topic 958 Revenue Recognition of Not-for-Profit Organizations. Under Topic 958, the Organizations are required to report information regarding their financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

### Cash and cash equivalents

The Organizations consider all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. Cash and cash equivalents for purposes of the statement of cash flows exclude permanently restricted cash and cash equivalents. The Organizations maintain cash in bank deposit accounts at various financial institutions in bank deposit accounts in which the deposits are guaranteed by the Federal Deposit Insurance Corporation ("FDIC"). The operating accounts of the Organizations are held at institutions that are provided unlimited coverage by the FDIC for non-interest bearing transaction accounts as part of the Dodd-Frank Wall Street Reform and Consumer Protection Act. As of the date of this report, this program is effective through December 31, 2012. Topic 825 of the FASB ASC, Financial Instruments identifies such accounts as a concentration of credit risk requiring disclosure regardless of the degree of risk. Risk related to deposits held outside of institutions participating in the above program is managed by maintaining deposits with high quality financial institutions and monitoring cash such that balances are rarely, if ever, in excess of any applicable FDIC insurance limits that may be in place. In addition, management does not believe that the Organizations are exposed to any significant risk related to cash and cash equivalents.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are stated at their fair values in the statement of financial position. Realized and unrealized gains and losses are included in the combined statement of activities. Donated investments are reflected as contributions at their market values at date of receipt.

### Property, equipment and improvements

Property, equipment and improvements are recorded at acquisition cost with donated property and equipment recorded at estimated fair market value. When items are disposed, the cost and related depreciation and amortization are removed from the accounts, with gains or losses on disposal recorded. Depreciation and amortization is computed by the straight-line method, over the estimated useful lives of the assets ranging from three to thirty-nine years. Maintenance and repairs are included as expenses when incurred.

Total depreciation expense was approximately \$87,600 and \$69,800 for the years ended June 30, 2013 and 2012, respectively.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

### **Donations**

The Organizations report gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the donated assets. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organizations report expirations of donor restrictions when the donated or acquired long-lived assets are placed in service. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of activities as net assets released from restrictions.

All donations are considered to be available for unrestricted use unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted. When a temporary restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of activities as net assets released from restrictions.

#### Contributions

Under FASB ASC Topic 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

### Use of estimates in the preparation of financial statements

The preparation of financial statements in the conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

#### Advertising costs

Advertising costs, except for costs associated with direct-response advertising, are charged to operations when incurred. The costs of direct-response advertising are capitalized and amortized over the period which future benefits are expected to be received. There was no regular or direct-response advertising incurred during the years ended June 30, 2013 and 2012.

#### Income taxes

No provision for taxes on earnings has been made in the combined financial statements as Compassion & Choices and Compassion & Choices of Oregon have qualified as not-for-profit organizations under Section 501(c)(3) of the Internal Revenue Code. Compassion & Choices Action Network qualifies as a not-for-profit organization under Section 501(c)(4) of the Internal Revenue Code. All entities are only subject to unrelated business taxes and they had no unrelated business income during the years ended June 30, 2013 and 2012.

#### Fair value measurements

During 2009, the Organizations adopted FASB ASC Topic 820, Fair Value Measurements. Topic 820 establishes a single authoritative definition of fair value and sets a hierarchy for measuring fair value. The adoption of Topic 820 has no impact on the Organization's accounting policies for investments, but requires additional disclosures about fair value measurement. The hierarchy for measuring fair value prioritizes the inputs to valuation techniques used to measure fair value and gives the highest priority to unadjusted quoted prices for securities traded in active markets (level 1) and the lowest priority to unobservable inputs (level 3). The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement.

The hierarchy for measuring fair value under Topic 820 is as follows:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 – Inputs to the valuation methodology include a) quoted prices for similar assets or liabilities in active markets; b) quoted prices for identical or similar assets or liabilities in inactive markets; c) inputs other than quoted prices that are observable for the asset or liability; and d) inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

### 1. Nature of Operations and Summary of Significant Accounting Policies (continued)

### Fair value measurements (continued)

As required by Topic 820, the Organization's managed investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement as of June 30, 2013:

Description		Level 1		Level 2		Level 3		Totals	
Cash and money market funds Fixed income investments Equities:	\$	180,382 3,447,481	\$	-	\$	-	\$	180,382 3,447,481	
Mutual funds	_	9,706,919						9,706,919	
	\$	13,334,782	\$	_	\$	_	\$	13,334,782	

As required by Topic 820, the Organization's managed investments were classified as follows, based on the lowest level of input that is significant to the fair value measurement as of June 30, 2012:

Description	Level 1		Level 2		Level 3		Totals	
Cash and money market funds Fixed income investments Equities:	\$	102,585 2,506,669	\$	-	\$	-	\$ 102,585 2,506,669	
Mutual funds		8,701,567					8,701,567	
	\$	11,310,821	\$		\$		\$ 11,310,821	

Valuation techniques used to measure assets at fair value include net asset value of shares held by the Organization at year end and closing prices reported on the active markets in which securities held by the Organization are traded.

#### 2. In-Kind Contributions

Certain professional fees for legal, consulting and valuation services to program activities were provided without charge to the Organization and are treated as, and included in "Contributions". The services were valued by their providers as of the dates of which the services were performed. A corresponding amount is included in the appropriate category of "Program service expenses". On these bases, approximately \$402,200 and \$483,100 is included in each of the accounts mentioned during the years ended June 30, 2013 and 2012, respectively.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 3. Note Payable, Line of Credit

In August 2009, the Organization entered into a revolving line of credit agreement which allows for maximum borrowings of \$150,000. The note, which was unsecured, matured in November 2010 bearing interest at prime plus 1%, with a floor of 5.0%, payable monthly. The Organization had an outstanding balance of \$0 at June 30, 2012. The line was not renewed during 2011.

#### 4. Retirement Plan

The Organizations sponsor a 401(k) profit sharing plan covering substantially all employees who meet specified service requirements as defined in the plan document. The Plan allows for employee contributions up to the maximum allowable by the Internal Revenue Code. Contributions by employees are matched 100% by the Organization up to 5% of gross eligible salary and totaled approximately \$93,400 and \$75,600 for the years June 30, 2013 and 2012, respectively.

### 5. Capital Lease Obligations

The Organization leases computer and office equipment under five capital leases, with two leases expiring during 2012, with one lease each expiring during 2013, 2014 and 2016. The assets and liabilities under capital leases are recorded at the lower of present value of the minimum lease payments or the fair value of the asset. The assets are depreciated over the lower of their related lease terms or their estimated productive lives. Depreciation of assets under capital leases is included in depreciation expense at June 30, 2013 and 2012.

Following is a summary of property under capital leases at June 30, 2013 and 2012:

	 2013	2012
Computer and office equipment Less accumulated depreciation	\$ 100,251 62,865	\$ 100,251 35,371
	\$ 37,386	\$ 64,880

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

### 5. Capital Lease Obligations (continued)

The interest rates, which range from 5.39% to 13.44%, were determined by the lessor's implicit rate identified in the lease agreements. Future minimum lease payments under these leases, including the present value of such payments, for the years ending after June 30, 2013 are as follows:

Year Ended June 30,	
2014 2015 2016	\$ 15,166 14,065 15,231
	44,462
Less amount representing interest	3,864
Present value of future minimum lease payments	40,598
Less current portion	 13,118
	\$ 27,480

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 6. Commitments

The Organizations lease office space under operating leases expiring at various dates between January 2014 and July 2018. Monthly payments range from \$1,500 up to \$7,573 in the final year of certain leases. The following is a summary of the minimum annual commitments under the terms of the leases for years ending after June 30, 2013:

Year Ended June 30	 Portland Office		Denver Office	ashington D.C. Office	New York City Office		Total
2014	\$ 57,669	\$	90,881	\$ 84,063	\$ 10,500	\$	243,113
2015	80,713		68,161	86,375	-		235,249
2016	82,731		-	73,690	-		156,421
2017	84,800		-	-	-		84,800
2018	86,921		-	-	-		86,921
Thereafter	 7,258		-	 -	 -	_	7,258
	\$ 400,092	\$	159,042	\$ 244,128	\$ 10,500	\$	813,762

Rent expense for the years ended June 30, 2013 and 2012 was approximately \$212,700 and \$230,800 respectively.

#### 7. Income Taxes

In July, 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109", hereafter referred to as Topic 740 of the FASB ASC. Topic 740 clarifies the accounting for uncertainty in income tax positions and defines the threshold for recognizing the tax benefits of tax return filing positions in the financial statements as "more likely than not" to be sustained upon examination, based on the technical merits of the positions. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized. Tax positions which previously would have failed to meet the more-likely-than-not recognition threshold should be recognized in the first subsequent financial reporting period in which the threshold is met. Conversely, previously recognized tax positions which no longer meet the more-likely-than-not recognition should be derecognized in the first subsequent financial reporting period in which the threshold is no longer met.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 7. Income Taxes (continued)

The Organizations adopted the provisions of Topic 740 on July 1, 2009. The adoption of Topic 740 did not result in a material modification of the overall financial statements of the Organizations as of and for the year ended June 30, 2010. As the Organizations are qualified as nonprofit Organizations under the Internal Revenue Code, any income tax position would be primarily related to unrelated business activities outside the core mission of the Organizations. Based on prior examinations of contractual arrangements of the Organizations and correspondence received from the Internal Revenue Service, management believes there to be no potential income tax positions that would result in related tax liability for the Organizations. Management will continue to evaluate any future contractual arrangements with respect to potential income tax positions under this guidance.

### 8. Joint Operating Agreement with Affiliate

During 2011, Compassion & Choices (C&C) entered into a joint operating agreement with Compassion & Choices of Oregon (COO) whereby COO would be included as an operating entity under the C&C umbrella. At the date of the agreement, COO assets were comprised of \$148,877 in cash and no liabilities.

Effective June 2013, COO was dissolved and all remaining assets were transferred to Compassion & Choices.

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 9. Split Interest Agreements

The Organization administers the following gift annuities. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity's term (usually the designated beneficiary's lifetime). At the end of the annuity's term the remaining assets are available for the Organization's use. The portion of the annuity attributed to the present value of the future benefits to be received by the Organization is recorded in the Combined Statement of Activities as an unrestricted contribution in the period the annuity is established. Such contributions totaled \$53,420 for the year ended June 30, 2013. Assets held in the annuity reserve fund totaled \$474,343 at June 30, 2013, and are reported at the fair market value and included in investments in the Organization's Combined Statement of Financial Position.

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Discount Rate	Required Quarterly Payment	Guaranteed Interest Rate	Gift Annuity Payments Due June 30, 2013	Annuity Reserve Fund June 30, 2013
Annuity 5	June 30, 2001	Cash	\$ 10,000	\$ 3,749	\$ 6,251	18.3 years	9.42%	\$ 180	7.20%	\$ 3,031	\$ 4,917
Annuity 14	June 30, 2001	Cash	\$ 10,000	\$ 4,163	\$ 5,837	11.1 years	9.32%	\$ 212	8.50%	\$ (0)	\$ 3,858
Annuity 15	June 30, 2001	Cash	\$ 10,000	\$ 4,508	\$ 5,492	8.3 years	10.23%	\$ 248	9.90%	\$ (0)	\$ 3,641
Annuity 17	June 30, 2001	Cash	\$ 50,000	\$ 21,293	\$ 28,707	10.5 years	9.49%	\$ 1,088	8.70%	\$ (0)	\$ 19,553
Annuity 19	June 30, 2002	Stock	\$ 24,543	\$ 9,700	\$ 14,843	14.5 years	8.50%	\$ 454	7.40%	\$ 4,050	\$ 10,293
Annuity 20	June 30, 2002	Cash	\$ 10,000	\$ 4,105	\$ 5,895	13.1 years	8.80%	\$ 193	7.70%	\$ 902	\$ 4,002
Annuity 21	June 30, 2002	Cash	\$ 10,000	\$ 6,931	\$ 3,069	17.2 years	11.20%	\$ 405	16.20%	\$ 6,361	\$ 8,894
Annuity 24	June 30, 2003	Cash	\$ 50,000	\$ 13,091	\$ 36,909	18.9 years	5.51%	\$ 788	6.30%	\$ 21,750	\$ 27,285
Annuity 25	June 30, 2003	Cash	\$ 20,000	\$ 10,927	\$ 9,073	5.0 years	9.52%	\$ 575	11.50%	\$ -	\$ 6,257
Annuity 26	June 30, 2003	Stock	\$ 25,544	\$ 4,941	\$ 20,603	21.4 years	4.93%	\$ 390	6.10%	\$ 13,614	\$ 14,957
Annuity 27	June 30, 2004	Cash	\$ 10,000	\$ 4,642	\$ 5,358	7.8 years	7.91%	\$ 228	9.10%	\$ 0	\$ 3,603
Annuity 30	June 30, 2004	Cash	\$ 10,000	\$ 4,172	\$ 5,828	13.1 years	7.18%	\$ 173	6.90%	\$ 2,119	\$ 4,226
Annuity 32	June 30, 2004	Cash	\$ 45,671	\$ 9,250	\$ 36,422	27.6 years	5.47%	\$ 639	5.60%	\$ 29,654	\$ 31,045
Annuity 33	June 30, 2004	Cash	\$ 20,000	\$ 11,803	\$ 8,197	4.7 years	10.25%	\$ 565	11.30%	\$ -	\$ 6,409
Annuity 34	June 30, 2005	Cash	\$ 20,000	\$ 11,901	\$ 8,099	4.7 years	11.34%	\$ 565	11.30%	\$ -	\$ 6,409
Annuity 38	June 30, 2005	Cash	\$ 10,000	\$ 4,606	\$ 5,394	15.9 years	6.73%	\$ 250	10.00%	\$ 5,394	\$ 12,270
Annuity 39	June 30, 2005	Cash	\$ 20,000	\$ 9,717	\$ 10,283	9.9 years	8.62%	\$ 390	7.80%	\$ 2,509	\$ 8,528
Annuity 40	June 30, 2006	Cash	\$ 5,000	\$ 2,503	\$ 2,497	9.4 years	9.44%	\$ 100	8.00%	\$ 553	\$ 2,120
Annuity 42	June 30, 2006	Cash	\$ 5,000	\$ 2,097	\$ 2,903	14.9 years	1.94%	\$ 81	6.50%	\$ 868	\$ 2,703
Annuity 44	June 30, 2007	Cash	\$ 10,000	\$ 5,243	\$ 4,757	8.3 years	9.84%	\$ 213	8.50%	\$ 1,351	\$ 4,245
Annuity 45	June 30, 2007	Cash	\$ 8,000	\$ 4,667	\$ 3,333	4.9 years	12.23%	\$ 226	11.30%	\$ -	\$ 3,050
Annuity 46	June 30, 2008	Cash	\$ 20,000	\$ 10,366	\$ 9,634	8.8 years	9.85%	\$ 414	8.30%	\$ 3,957	\$ 9,074
Annuity 47	June 30, 2008	Cash	\$ 7,717	\$ 3,308	\$ 4,409	17.5 years	8.44%	\$ 122	6.30%	\$ 3,555	\$ 4,751
Annuity 48	June 30, 2008	Cash	\$ 10,000	\$ 4,805	\$ 5,195	9.9 years	8.30%	\$ 195	7.80%	\$ 2,770	\$ 4,479
Annuity 49	June 30, 2008	Cash	\$ 5,000	\$ 2,293	\$ 2,707	9.4 years	7.02%	\$ 100	8.00%	\$ 1,459	\$ 2,456
Annuity 50	June 30, 2009	Cash	\$ 10,000	\$ 5,613	\$ 4,387	6.1 years	7.86%	\$ 238	9.50%	\$ 905	\$ 4,175
Annuity 51	June 30, 2009	Cash	\$ 20,000	\$ 9,922	\$ 10,078	9.4 yrs	7.91%	\$ 380	7.60%	\$ 5,971	\$ 8,728
Annuity 52	June 30, 2010	Cash	\$ 5,000	\$ 2,623	\$ 2,377	7.8 yrs	6.81%	\$ 100	8.00%	\$ 1,314	\$ 2,187
Annuity 53	June 30, 2010	Cash	\$ 40,000	\$ 11,412	\$ 28,588	22.4 yrs	4.53%	\$ 510	5.10%	\$ 25,677	\$ 22,414
Annuity 54	June 30, 2010	Cash	\$ 100,000	\$ 51,354	\$ 48,646	8.8 yrs	5.97%	\$ 1,825	7.30%	\$ 31,356	\$ 47,046
Annuity 55	June 30, 2010	Cash	\$ 25,000	\$ 12,839	\$ 12,161	8.8 yrs	6.43%	\$ 456	7.30%	\$ 8,077	\$ 11,762
Annuity 56	June 30, 2011	Cash	\$ 30,000	\$ 8,154	\$ 21,846	22.4 yrs	4.78%	\$ 398	5.30%	\$ 20,095	\$ 18,629
Annuity 57	June 30, 2011	Cash	\$ 10,000	\$ 4,195	\$ 5,805	13.8 yrs	5.62%	\$ 153	6.10%	\$ 4,897	\$ 5,959
Annuity 58	June 30, 2012	Cash	\$ 35,000	\$ 17,385	\$ 17,615	8.3 yrs	6.49%	\$ 683	7.80%	\$ 14,383	\$ 18,543
Annuity 59	June 30, 2012	Cash	\$ 30,000	\$ 8,316	\$ 21,684	21.5 yrs	4.13%	\$ 383	5.10%	\$ 20,250	\$ 18,327
Annuity 60	June 30, 2012	Cash	\$ 15,000	\$ 8,863	\$ 6,137	4.9 yrs	6.96%	\$ 368	9.80%	\$ 4,532	\$ 6,584
Annuity 61	June 30, 2012	Cash	\$ 25,000	\$ 11,523	\$ 13,477	7.2 yrs	3.75%	\$ 544	8.70%	\$ 10,763	\$ 14,036
Annuity 62	June 30, 2012	Cash	\$ 10,000	\$ 3,909	\$ 6,091	11.1 yrs	3.86%	\$ 170	6.80%	\$ 5,386	\$ 12,907
Annuity 63	June 30, 2012	Cash	\$ 25,000	\$ 12,710	\$ 12,290	7.2 yrs	4.05%	\$ 500	8.00%	\$ 10,605	\$ 6,127
Annuity 64	June 30, 2013	Cash	\$ 20,000	\$ 7,456	\$ 12,544	14 yrs	1.93%	\$ 270	5.40%	\$ 12,544	\$ 12,778
Annuity 65	June 30, 2013	Cash	\$ 10,000	\$ 5,618	\$ 4,452	6.4 yrs	4.15%	\$ 201	8.00%	\$ 4,102	\$ 4,980
Annuity 66	June 30, 2013	Cash	\$ 10,071	\$ 4,413	\$ 5,587	10.5 yrs	3.56%	\$ 160	6.40%	\$ 5,366	\$ 5,767
Annuity 67	June 30, 2013	Cash	\$ 10,000	\$ 4,102	\$ 5,898	12.4 yrs	3.16%	\$ 145	5.80%	\$ 5,676	\$ 5,666
Annuity 68	June 30, 2013	Cash	\$ 5,000	\$ 2,870	\$ 2,130	6 yrs	4.74%	\$ 103	8.20%	\$ 1,975	\$ 2,268
Annuity 69	June 30, 2013	Cash	\$ 10,000	\$ 5,419	\$ 4,581	6.8 yrs	3.98%	\$ 195	7.80%	\$ 4,297	\$ 4,750
Annuity 70	June 30, 2013	Cash	\$ 10,000	\$ 5,579	\$ 4,421	6.4 yrs	4.76%	\$ 200	8.00%	\$ 4,154	\$ 9,890
Annuity 71	June 30, 2013	Cash	\$ 20,000	\$ 10,613	\$ 9,387	7.3 yrs	4.35%	\$ 380	7.60%	\$ 9,130	\$ 10,459
Annuity 72	June 30, 2013	Cash	\$ 10,000	\$ 1,931	\$ 8,069	25.8 yrs	2.35%	\$ 105	4.20%	\$ 8,044	\$ 6,312
Annuity 73	June 30, 2013	Cash	\$ 10,000	\$ 5,419	\$ 4,581	6.8 yrs	3.19%	\$ 195	7.80%	\$ 4,563	\$ 5,027
Totals			\$ 921,546	\$ 397,018	\$ 524,527			\$ 17,451		\$ 327,959	\$ 474,343

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 9. Split Interest Agreements (continued)

The Organization administers the following gift annuities. A gift annuity provides for the payment of distributions to the grantor or other designated beneficiaries over the annuity's term (usually the designated beneficiary's lifetime). At the end of the annuity's term the remaining assets are available for the Organization's use. The portion of the annuity attributed to the present value of the future benefits to be received by the Organization is recorded in the Combined Statement of Activities as an unrestricted contribution in the period the annuity is established. Such contributions totaled \$62,706 for the year ended June 30, 2012. Assets held in the annuity reserve fund totaled \$437,030 at June 30, 2012, and are reported at the fair market value and included in investments in the Organization's Combined Statement of Financial Position.

	Fiscal Year of Gift	Description of Asset Donated	FMV of Asset	Value of Gift	Amount of Liability	Gift Donor Life Expectancy	Discount Rate	Required Quarterly Payment	Guaranteed Interest Rate	Gift Annuity Payments Due June 30, 2012	Annuity Reserve Fund June 30, 2012
Annuity 2	June 30, 1999	Cash	\$ 15,000	\$ 6,440	\$ 8,560	10.5 years	9.49%	\$ 322	8.60%	\$ -	\$ 4,487
Annuity 5	June 30, 2001	Cash	\$ 10,000	\$ 3,749	\$ 6,251	18.3 years	9.42%	\$ 180	7.20%	\$ 3,440	\$ 5,353
Annuity 14	June 30, 2001	Cash	\$ 10,000	\$ 4,163	\$ 5,837	11.1 years	9.32%	\$ 212	8.50%	\$ 83	\$ 4,039
Annuity 15	June 30, 2001	Cash	\$ 10,000	\$ 4,508	\$ 5,492	8.3 years	10.23%	\$ 248	9.90%	\$ (0)	\$ 3,825
Annuity 17	June 30, 2001	Cash	\$ 50,000	\$ 21,293	\$ 28,707	10.5 years	9.49%	\$ 1,088	8.70%	\$ (0)	\$ 20,584
Annuity 19	June 30, 2002	Stock	\$ 24,543	\$ 9,700	\$ 14,843	14.5 years	8.50%	\$ 454	7.40%	\$ 5,445	\$ 10,733
Annuity 20	June 30, 2002	Cash	\$ 10,000	\$ 4,105	\$ 5,895	13.1 years	8.80%	\$ 193	7.70%	\$ 1,556	\$ 4,181
Annuity 21	June 30, 2002	Cash	\$ 10,000	\$ 6,931	\$ 3,069	17.2 years	11.20%	\$ 405	16.20%	\$ 7,207	\$ 9,286
Annuity 24	June 30, 2003	Cash	\$ 50,000	\$ 13,091	\$ 36,909	18.9 years	5.51%	\$ 788	6.30%	\$ 23,635	\$ 28,264
Annuity 25	June 30, 2003	Cash	\$ 20,000	\$ 10,927	\$ 9,073	5.0 years	9.52%	\$ 575	11.50%	\$ -	\$ 6,659
Annuity 26	June 30, 2003	Stock	\$ 25,544	\$ 4,941	\$ 20,603	21.4 years	4.93%	\$ 390	6.10%	\$ 14,474	\$ 15,430
Annuity 27	June 30, 2004	Cash	\$ 10,000	\$ 4,642	\$ 5,358	7.8 years	7.91%	\$ 228	9.10%	\$ 0	\$ 3,792
Annuity 29	June 30, 2004	Cash	\$ 10,000	\$ 4,852	\$ 5,148	7.8 years	7.95%	\$ 220	8.80%	\$ (0)	\$ 3,061
Annuity 30	June 30, 2004	Cash	\$ 10,000	\$ 4,172	\$ 5,828	13.1 years	7.18%	\$ 173	6.90%	\$ 2,633	\$ 4,408
Annuity 32	June 30, 2004	Cash	\$ 45,671	\$ 9,250	\$ 36,422	27.6 years	5.47%	\$ 639	5.60%	\$ 30,560	\$ 31,707
Annuity 33	June 30, 2004	Cash	\$ 20,000	\$ 11,803	\$ 8,197	4.7 years	10.25%	\$ 565	11.30%	\$ -	\$ 6,812
Annuity 34	June 30, 2005	Cash	\$ 20,000	\$ 11,901	\$ 8,099	4.7 years	11.34%	\$ 565	11.30%	\$ -	\$ 6,812
Annuity 35	June 30, 2005	Cash	\$ 10,000	\$ 5,161	\$ 4,839	7.3 years	9.33%	\$ 230	9.20%	\$ -	\$ 3,782
Annuity 38	June 30, 2005	Cash	\$ 10,000	\$ 4,606	\$ 5,394	15.9 years	6.73%	\$ 250	10.00%	\$ 5,394	\$ 10,895
Annuity 39	June 30, 2005	Cash	\$ 20,000	\$ 9,717	\$ 10,283	9.9 years	8.62%	\$ 390	7.80%	\$ 3,783	\$ 8,950
Annuity 40	June 30, 2006	Cash	\$ 5,000	\$ 2,503	\$ 2,497	9.4 years	9.44%	\$ 100	8.00%	\$ 882	\$ 2,237
Annuity 42	June 30, 2006	Cash	\$ 5,000	\$ 2,097	\$ 2,903	14.9 years	1.94%	\$ 81	6.50%	\$ 1,173	\$ 2,813
Annuity 43	June 30, 2007	Cash	\$ 10,000	\$ 6,275	\$ 3,725	4.3 years	11.75%	\$ 283	11.30%	\$ -	\$ 3,733
Annuity 44	June 30, 2007	Cash	\$ 10,000	\$ 5,243	\$ 4,757	8.3 years	9.84%	\$ 213	8.50%	\$ 2,026	\$ 4,450
Annuity 45	June 30, 2007	Cash	\$ 8,000	\$ 4,667	\$ 3,333	4.9 years	12.23%	\$ 226	11.30%	\$ -	\$ 3,218
Annuity 46	June 30, 2008	Cash	\$ 20,000	\$ 10,366	\$ 9,634	8.8 years	9.85%	\$ 414	8.30%	\$ 5,152	\$ 9,524
Annuity 47	June 30, 2008	Cash	\$ 7,717	\$ 3,308	\$ 4,409	17.5 years	8.44%	\$ 122	6.30%	\$ 3,732	\$ 4,908
Annuity 48	June 30, 2008	Cash	\$ 10,000	\$ 4,805	\$ 5,195	9.9 years	8.30%	\$ 195	7.80%	\$ 3,292	\$ 4,685
Annuity 49	June 30, 2008	Cash	\$ 5,000	\$ 2,293	\$ 2,707	9.4 years	7.02%	\$ 100	8.00%	\$ 1,744	\$ 2,583
Annuity 50	June 30, 2009	Cash	\$ 10,000	\$ 5,613	\$ 4,387	6.1 years	7.86%	\$ 238	9.50%	\$ 1,742	\$ 4,407
Annuity 51	June 30, 2009	Cash	\$ 20,000	\$ 9,922	\$ 10,078	9.4 yrs	7.91%	\$ 380	7.60%	\$ 6,969	\$ 9,129
Annuity 52	June 30, 2010	Cash	\$ 5,000	\$ 2,623	\$ 2,377	7.8 yrs	6.81%	\$ 100	8.00%	\$ 1,612	\$ 2,295
Annuity 53	June 30, 2010	Cash	\$ 40,000	\$ 11,412	\$ 28,588	22.4 yrs	4.53%	\$ 510	5.10%	\$ 26,529	\$ 22,912
Annuity 54	June 30, 2010	Cash	\$ 100,000	\$ 51,354	\$ 48,646	8.8 yrs	5.97%	\$ 1,825	7.30%	\$ 36,587	\$ 49,583
Annuity 55	June 30, 2010	Cash	\$ 25,000	\$ 12,839	\$ 12,161	8.8 yrs	6.43%	\$ 456	7.30%	\$ 9,331	\$ 12,396
Annuity 56	June 30, 2011	Cash	\$ 30,000	\$ 8,154	\$ 21,846	22.4 yrs	4.78%	\$ 398	5.30%	\$ 20,706	\$ 19,072
Annuity 57	June 30, 2011	Cash	\$ 10,000	\$ 4,195	\$ 5,805	13.8 yrs	5.62%	\$ 153	6.10%	\$ 5,221	\$ 6,189
Annuity 58	June 30, 2012	Cash	\$ 35,000	\$ 17,385	\$ 17,615	8.3 yrs	6.49%	\$ 683	7.80%	\$ 16,108	\$ 19,515
Annuity 59	June 30, 2012	Cash	\$ 30,000	\$ 8,316	\$ 21,684	21.5 yrs	4.13%	\$ 383	5.10%	\$ 21,091	\$ 18,773
Annuity 60	June 30, 2012	Cash	\$ 15,000	\$ 8,863	\$ 6,137	4.9 yrs	6.96%	\$ 368	9.80%	\$ 5,369	\$ 6,926
Annuity 61	June 30, 2012	Cash	\$ 25,000	\$ 11,523	\$ 13,477	7.2 yrs	3.75%	\$ 544	8.70%	\$ 12,493	\$ 14,711
Annuity 62	June 30, 2012	Cash	\$ 10,000	\$ 3,909	\$ 6,091	11.1 yrs	3.86%	\$ 170	6.80%	\$ 5,847	\$ 6,385
Annuity 63	June 30, 2012	Cash	\$ 25,000	\$ 12,710	\$ 12,290	7.2 yrs	4.05%	\$ 500	8.00%	\$ 12,136	\$ 13,528
Totals			\$ 851,475	\$ 366,326	\$ 485,149			\$ 16,551		\$ 297,954	\$ 437,030

Notes to Combined Financial Statements Years Ended June 30, 2013 and 2012 (See Independent Auditors' Report)

#### 10. Grant Revenue

During the year ended June 30, 2012, Compassion & Choices was the recipient of a one-time unrestricted grant of \$5,000,000. The proceeds are to be used in the following years to fund operating costs as well as provide the Organization with the funds needed to enhance and build a donor base to provide continued revenue in the future.

### 11. Subsequent Events

Subsequent events have been evaluated by management as of the date of these financial statements. This date represents the date the financial statements were available to be issued.





Board of Directors Compassion & Choices, Compassion & Choices of Oregon, and Compassion & Choices Action Network Denver, Colorado

#### Independent Auditors' Report on Additional Information

We have audited the financial statements of Compassion & Choices, Compassion & Choices of Oregon and Compassion & Choices Action Network as of and for the years ended June 30, 2013 and 2012 and have issued our report thereon dated October 9, 2013, which contained an unqualified opinion on those financial statements. Our audits were performed for the purpose of forming an opinion on the financial statements as a whole. The schedules of function expenses are presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Bradley Consulting Group, P.C. Certified Public Accountants

Lakewood, Colorado

October 9, 2013

Combining Statement of Financial Position
June 30, 2013
(See Independent Auditors' Report on Supplemental Information)

### Assets

			(	Compassion & Choices		
		Compassion		Action		
		& Choices	_	Network	_	Combined
Current assets:						
Cash and cash equivalents	\$	226,700	\$	179,213	\$	405,913
Pledges receivable		1,008,974		-		1,008,974
Investments		12,300,946		1,033,836		13,334,782
Prepaid expenses Beneficial interest in charitable		94,566				94,566
remainder trusts		149,042				149,042
Other current assets		3,075				3,075
Total current assets		13,783,303		1,213,049		14,996,352
Property, equipment and improvements:						
Furniture, fixtures and equipment		627,404		_		627,404
Leasehold improvements		32,481		_		32,481
		050 005				050 005
		659,885		-		659,885
Accumulated depreciation						
and amortization		405,963			_	405,963
Total property, equipment						
and improvements	_	253,922		-	_	253,922
Other assets:						
Intangible assets		3,014		-		3,014
Deposits		37,706		-		37,706
Due (to) from related entity		51,426		(51,426)	_	
Total other assets		92,146		(51,426)		40,720
Total assets	\$	14,129,371	\$	1,161,623	\$	15,290,994

Combining Statement of Financial Position
June 30, 2013
(See Independent Auditors' Report on Supplemental Information)

### Liabilities and Net Assets

		Compassion & Choices	_	Compassion & Choices Action Network	Combined			
Current liabilities: Current portion of obligations under capital leases Accounts payable Accrued payroll and vacation Accrued expenses Deferred revenue	\$	13,118 123,001 421,025 21,910	\$	- 10,000 -	\$	13,118 133,001 421,025 21,910		
Total current liabilities	_	579,054		10,000		589,054		
Long-term liabilities: Capital lease obligations, net of current portion Gift annuity payments due  Total long-term liabilities	_	27,480 327,959 355,439		- -		27,480 327,959 355,439		
Total liabilities		934,493		10,000		944,493		
Net assets:     Unrestricted:     Operating     Net investment in furniture, fixtures     equipment and improvements		12,981,553 213,324		1,151,624		14,133,177 213,324		
Net assets		13,194,877		1,151,624		14,346,501		
Total liabilities and net assets	\$	14,129,370	\$	1,161,624	\$	15,290,994		

Combining Statement of Activities
Year Ended June 30, 2013
(See Independent Auditors' Report on Supplemental Information)

	-	Compassion & Choices	_	Compassion & Choices Action Network	_	Combined
Revenue and other support:						
Conference and events	\$	725	\$	_	\$	725
Contributions	_	6,926,983	*	567,968	*	7,494,951
Membership fees		-		191,559		191,559
Foundation revenue		3,230,000		-		3,230,000
Investment income, net of expenses		197,672		19,539		217,211
Realized and unrealized gain on		.0.,0.2		.0,000		,
investments		432,531		52,770		485,301
Loss on disposal of equipment		(293)		-		(293)
Restricted gifts		10,000		_		10,000
Other Income		194,559		3,168		197,727
	_	101,000	_	3,.00	_	101,121
Total revenue and other support		10,992,177	_	835,004		11,827,181
Expenses:						
Programs		6,873,362		806,317		7,679,679
General and administrative		764,469		19,807		784,276
Fundraising		803,865		8,108		811,973
3	_		_	-,		- ,
Total expenses		8,441,696		834,232		9,275,928
Increase in net assets		2,550,481		772		2,551,253
Net assets, beginning		10,644,396		1,150,852		11,795,248
Net assets, ending	\$	13,194,877	\$	1,151,624	\$	14,346,501

### Combining Statement of Revenue and Functional Expenses Year Ended June 30, 2013 (See Independent Auditors' Report on Supplemental Information)

	Co	Total for mpassion & Choices	Cor Cho	Total for npassion & nices Action Network	Combined Total		
Revenue and other support:							
Conferences and events	\$	725	\$	_	\$	725	
Contributions	*	6,926,983	Ψ	567,968	Ψ	7,494,951	
Membership fees		-		191,559		191,559	
Foundation Revenue		3,230,000		-		3,230,000	
Restricted Gifts		10,000		_		10,000	
Investment income, net of expenses		197,672		19,539		217,211	
Realized and unrealized gain on investments		432,531		52,770		485,301	
Loss on sale of assets		(293)		-		(293)	
Other income		194,559		3,168		197,727	
Total revenue and other support		10,992,177		835,004		11,827,181	
Expenses:							
Advertising		118,479		19		118,498	
Bank and merchant fees		38,663		5,626		44,289	
Conference/booth fees		24,694		5		24,699	
Depreciation		92,834		972		93,806	
Development costs		916,026		-		916,026	
Facilities		212,688		2,954		215,642	
Donations to other organizations		399		-		399	
Grants		12,000		50,000		62,000	
Graphics		31,944		-		31,944	
Insurance		95,151		575		95,726	
Interest expense		8,745		81		8,826	
Local groups		20,772		-		20,772	
Magazine		156,079		-		156,079	
Membership and telefunding costs		7,352		16,254		23,606	
Memberships - organizations		16,442		34		16,476	
Operational expenses		331,297		11,415		342,712	
Organization sponsorships		13,250		-		13,250	
Outside services		1,598,132		693,561		2,291,693	
Payroll expense		3,193,443		40,007		3,233,450	
Printing		153,468		1,225		154,693	
Publications and subscriptions		53,871		49		53,920	
Registration fees		18,508		9,900		28,408	
Staff costs - development dept.		811,887		-		811,887	
Staff development		11,619		-		11,619	
Technology/data management		159,430		798		160,228	
Temporary staff		15,351		-		15,351	
Travel and entertainment		329,172		757		329,929	
Total expenses		8,441,696		834,232		9,275,928	
Increase (decrease) in net assets	\$	2,550,481	\$	772	\$	2,551,253	

# Compassion & Choices Statement of Revenue and Functional Expenses Year Ended June 30, 2013 (See Independent Auditors' Report on Supplemental Information)

Revenue and other support:   Conferences and events		Direct Lobbying		Grassroots Lobbying		Restrict	ed Grant	Public Education		
Contributions         S         S         S         C         2.3750           Membership fees         -         <	Revenue and other support:									
Contributions         -         -         -         -         2.3750           Membership fees         -         <		\$	-	\$	-	\$	-	\$	-	
Membership fees		*	-	•	-	•	-	*	23.750	
Foundation Revenue	Membership fees		-		-		-		-	
Realized and unrealized gain on investments			-		-		-		-	
Realized and unrealized gain on investments			-		-		-		-	
Restricted Gifts			-		-		-		-	
Other income         -         -         10,000         23,750           Expenses:         -         33,296         -         7,219           Bank and merchant fees         -         -         -         38,526           Conference/booth fees         300         -         -         8,258           Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         -         77,789           Donations to other organizations         -         -         -         -         77,789           Donations to other organizations         -         -         -         -         -         77,789           Donations to other organizations         -			-		-		-		-	
Other income         -         -         -         10,000         23,750           Expenses:         -         33,296         -         7,219           Bank and merchant fees         -         -         -         38,526           Conference/booth fees         300         -         -         39,632           Development costs         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         -         77,789           Donations to other organizations         -         -         -         -         77,789           Donations to other organizations         -         -         -         -         -         77,789           Donations to other organizations         - <td>Restricted Gifts</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>10,000</td> <td></td> <td>-</td>	Restricted Gifts		-		-		10,000		-	
Expenses:  Advertising - 33,296 - 7,219 Bank and merchant fees 38,526 Conference/booth fees 300 8,258 Depreciation 39,632 Development costs 39,632 Development costs 521,747 Facilities 521,747 Facilities 77,789 Donations to other organizations	Other income		<u>-</u>		<u>-</u>					
Advertising         -         33,296         -         7,219           Bank and merchant fees         -         -         -         38,526           Conference/booth fees         300         -         -         8,258           Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         -         521,747           Facilities         -         -         -         -         77,789           Donations to other organizations         -	Total revenue and other support						10,000		23,750	
Advertising         -         33,296         -         7,219           Bank and merchant fees         -         -         -         38,526           Conference/booth fees         300         -         -         8,258           Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         -         521,747           Facilities         -         -         -         -         77,789           Donations to other organizations         -	Expenses:									
Bank and merchant fees         -         -         -         38,526           Conference/booth fees         300         -         -         8,258           Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         77,789           Donations to other organizations         -	·		-		33,296		-		7,219	
Conference/booth fees         300         -         -         8,258           Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         77,789           Donations to other organizations         -         -         -         -         77,789           Donations to other organizations         -         -         -         -         -         -         77,789           Donations to other organizations         - <td< td=""><td>_</td><td></td><td>-</td><td></td><td>=</td><td></td><td>-</td><td></td><td>38,526</td></td<>	_		-		=		-		38,526	
Depreciation         -         -         -         39,632           Development costs         -         -         -         521,747           Facilities         -         -         -         -         521,747           Facilities         - <td>Conference/booth fees</td> <td></td> <td>300</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td></td>	Conference/booth fees		300		-		-			
Development costs         -         -         521,747           Facilities         -         -         -         77,789           Donations to other organizations         - <td< td=""><td>Depreciation</td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td></td></td<>	Depreciation		-		-		-			
Donations to other organizations         -         10,000         2,000         -         -         -         10,357         Insurance         -         -         -         -         -         23,452         -         -         -         -         23,452         -         -         -         -         23,452         - <t< td=""><td></td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td></td></t<>			-		-		-			
Grants         -         -         10,000         2,000           Graphics         -         -         -         10,357           Insurance         -         -         -         23,452           Interest expense         -         -         -         3,547           Local groups         -         -         -         -         -           Magazine         -         -         -         -         156,079           Membership and telefunding costs         -         -         -         -         7,227           Memberships organizations         -         -         -         -         7,227           Memberships and telefunding costs         -         -         -         -         7,227           Memberships organizations         -         -         -         -         -         7,227           Memberships organizations         -         -         -         -         -         -         -         5,689           Operational expenses         160         7,896         -         -         148,014           Organization sponsorships         -         -         -         366,300           Payroll expense	Facilities		-		-		-		77,789	
Grants         -         -         10,000         2,000           Graphics         -         -         -         10,357           Insurance         -         -         -         23,452           Interest expense         -         -         -         3,547           Local groups         -         -         -         -         -           Magazine         -         -         -         -         156,079           Membership and telefunding costs         -         -         -         -         7,227           Memberships organizations         -         -         -         -         7,227           Memberships and telefunding costs         -         -         -         -         7,227           Memberships organizations         -         -         -         -         -         7,227           Memberships organizations         -         -         -         -         -         -         -         5,689           Operational expenses         160         7,896         -         -         148,014           Organization sponsorships         -         -         -         366,300           Payroll expense	Donations to other organizations		-		-		-		-	
Insurance         -         -         -         23,452           Interest expense         -         -         -         3,547           Local groups         -         -         -         -         -           Magazine         -         -         -         -         156,079           Membership and telefunding costs         -         -         -         -         7,227           Memberships - organizations         -         -         -         -         5,689           Operational expenses         160         7,896         -         148,014           Organization sponsorships         -         -         -         -           Outside services         238,624         -         -         -         -           Outside services         238,624         -         -         -         -         -           Payroll expense         96,541         -         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         -         39,210           Registration fees         -         -         -<			-		-		10,000		2,000	
Insurance         -         -         -         23,452           Interest expense         -         -         -         3,547           Local groups         -         -         -         -         -           Magazine         -         -         -         -         156,079           Membership and telefunding costs         -         -         -         -         7,227           Memberships - organizations         -         -         -         -         5,689           Operational expenses         160         7,896         -         148,014           Organization sponsorships         -         -         -         -           Outside services         238,624         -         -         -         -           Outside services         238,624         -         -         -         -         -           Payroll expense         96,541         -         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         -         39,210           Registration fees         -         -         -<	Graphics		-		-		-		10,357	
Local groups         - <t< td=""><td></td><td></td><td>-</td><td></td><td>-</td><td></td><td>-</td><td></td><td>23,452</td></t<>			-		-		-		23,452	
Magazine         -         -         -         156,079           Membership and telefunding costs         -         -         -         7,227           Memberships - organizations         -         -         -         5,689           Operational expenses         160         7,896         -         148,014           Organization sponsorships         -         -         -         -         -           Outside services         238,624         -         -         -         366,300           Payroll expense         96,541         -         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         39,210           Registration fees         -         -         -         16,686           Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         -         2,856           Total expenses         336,160         51,092         10,000         2,809,626	Interest expense		-		-		-		3,547	
Membership and telefunding costs         -         -         -         7,227           Memberships - organizations         -         -         -         5,689           Operational expenses         160         7,896         -         148,014           Organization sponsorships         -         -         -         -         -           Outside services         238,624         -         -         366,300           Payroll expense         96,541         -         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         39,210           Registration fees         -         -         -         16,686           Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         -         2,856           Temporary staff         -         -         -         -         -         -         -           Total expenses         336,160         51,092         10	Local groups		-		-		-		-	
Memberships - organizations         -         -         -         5,689           Operational expenses         160         7,896         -         148,014           Organization sponsorships         -         39,210         -         -         -         -         39,210         -	Magazine		-		-		-		156,079	
Operational expenses         160         7,896         -         148,014           Organization sponsorships         -	Membership and telefunding costs		-		-		-		7,227	
Organization sponsorships         - <td>Memberships - organizations</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>-</td> <td></td> <td>5,689</td>	Memberships - organizations		-		-		-		5,689	
Outside services         238,624         -         -         366,300           Payroll expense         96,541         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         -         39,210           Registration fees         -         -         -         -         16,686           Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Operational expenses		160		7,896		-		148,014	
Payroll expense         96,541         -         -         757,104           Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         -         39,210           Registration fees         -         -         -         -         16,686           Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Organization sponsorships		-		-		-		-	
Printing         278         3,192         -         32,199           Publications and subscriptions         -         -         -         39,210           Registration fees         -         -         -         -         16,686           Staff costs - development dept.         -         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         -           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Outside services		238,624		-		-		366,300	
Publications and subscriptions       -       -       -       39,210         Registration fees       -       -       -       16,686         Staff costs - development dept.       -       -       -       389,847         Staff development       -       -       -       2,856         Technology/data management       -       -       -       100,512         Temporary staff       -       -       -       -       -         Travel and entertainment       257       6,708       -       55,376         Total expenses       336,160       51,092       10,000       2,809,626	Payroll expense		96,541		-		-		757,104	
Registration fees         -         -         -         16,686           Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         -           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Printing		278		3,192		-		32,199	
Staff costs - development dept.         -         -         -         389,847           Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         -           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Publications and subscriptions		-		-		-		39,210	
Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         -           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Registration fees		-		-		-		16,686	
Staff development         -         -         -         2,856           Technology/data management         -         -         -         100,512           Temporary staff         -         -         -         -         -           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Staff costs - development dept.		-		-		-		389,847	
Temporary staff         -         -         -         -         -         -         55,376           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626	Staff development		-		-		-		2,856	
Temporary staff         -         -         -         -         -         -         55,376           Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626			-		-		-			
Travel and entertainment         257         6,708         -         55,376           Total expenses         336,160         51,092         10,000         2,809,626			-		-		-		-	
			257		6,708		-		55,376	
Increase (decrease) in net assets \$ (336,160) (51,092) - \$ (2,785,876)	Total expenses		336,160		51,092		10,000		2,809,626	
	Increase (decrease) in net assets	\$	(336,160)		(51,092)	·	_	\$	(2,785,876)	

(continued)

# Compassion & Choices Statement of Revenue and Functional Expenses (continued) Year Ended June 30, 2013 (See Independent Auditors' Report on Supplemental Information)

	Field Ops		Government Affairs		Legal		Consultation		To	al Programs
Revenue and other support:										
Conferences and events	\$	-	\$	-	\$	-	\$	-	\$	-
Contributions		676,503		-		8,400		393,800		1,102,453
Membership fees		-		-		-		, -		-
Foundation Revenue		-		-		-		-		-
Investment income, net of expenses		-		-		-		-		-
Realized and unrealized gain on investments		-		-		-		-		-
Loss on sale of assets		-		-		-		-		-
Restricted Gifts		-		-		-		-		10,000
Other income		28,741		-		-		-		28,741
Total revenue and other support		705,244				8,400	_	393,800		1,141,194
Expenses:										
Advertising		75,705		49		52		1,331		117,652
Bank and merchant fees		-		-		-		-		38,526
Conference/booth fees		13,930		1,263		14		850		24,615
Depreciation		18,448		2,486		2,634		13,651		76,851
Development costs		27,886		-		-		-		549,633
Facilities		23,044		10,435		-		16,618		127,886
Donations to other organizations		200		-		-		199		399
Grants		-		-		-		-		12,000
Graphics		21,250		-		-		-		31,607
Insurance		11,648		1,471		2,700		47,239		86,510
Interest expense		1,639		221		234		1,213		6,854
Local groups		20,772		-		-		-		20,772
Magazine		-		-		-		-		156,079
Membership and telefunding costs		-		-		125		-		7,352
Memberships - organizations		1,421		8,257		92		475		15,934
Operational expenses		78,465		8,165		9,644		41,112		293,456
Organization sponsorships		12,250		1,000		-		-		13,250
Outside services		315,351		140,263		19,310		513,740		1,593,588
Payroll expense		866,900		236,790		210,229		544,343		2,711,907
Printing		111,325		1,270		130		2,830		151,224
Publications and subscriptions		3,101		8,531		487		1,810		53,139
Registration fees		1,740		-		-		-		18,426
Staff costs - development dept.		-		-		-		-		389,847
Staff development		1,453		895		269		1,470		6,943
Technology/data management		16,883		8,930		2,161		19,114		147,600
Temporary staff		=		-		-		-		-
Travel and entertainment		86,957		15,554		9,869		46,591		221,312
Total expenses		1,710,368		445,580		257,950		1,252,586		6,873,362
Increase (decrease) in net assets	\$	(1,005,124)	\$	(445,580)	\$	(249,550)	\$	(858,786)	\$	(5,732,168)

(continued)

# Compassion & Choices Statement of Revenue and Functional Expenses (continued) Year Ended June 30, 2013 (See Independent Auditors' Report on Supplemental Information)

	Total Programs	General and administrative	Fundraising	Total for Compassion & Choices
Revenue and other support:				
Conferences and events	\$ -	\$ -	\$ 725	\$ 725
Contributions	1,102,453	1,952	5,822,578	6,926,983
Membership fees	-	-	-	-
Foundation Revenue	-	-	3,230,000	3,230,000
Investment income, net of expenses	-	-	197,672	197,672
Realized and unrealized gain on investments	-	-	432,531	432,531
Loss on sale of assets	0	(293)	-	(293)
Restricted Gifts	10,000	-	-	10,000
Other income	28,741	-	165,818	194,559
Total revenue and other support	1,141,194	1,659	9,849,324	10,992,177
Expenses:				
Advertising	117,652	827	-	118,479
Bank and merchant fees	38,526	137	-	38,663
Conference/booth fees	24,615	79	-	24,694
Depreciation	76,851	15,983	-	92,834
Development costs	549,633		366,393	916,026
Facilities	127,886	84,802	-	212,688
Donations to other organizations	399	-		399
Grants	12,000	-	-	12,000
Graphics	31,607	337		31,944
Insurance	86,510	8,641	-	95,151
Interest expense	6,854	1,891	-	8,745
Local groups	20,772	-	-	20,772
Magazine	156,079	-	-	156,079
Membership and telefunding costs	7,352	-	-	7,352
Memberships - organizations	15,934	508	-	16,442
Operational expenses	293,456	37,841	-	331,297
Organization sponsorships	13,250	-	-	13,250
Outside services	1,593,588	4,544	-	1,598,132
Payroll expense	2,711,907	481,536	-	3,193,443
Printing	151,224	2,244	-	153,468
Publications and subscriptions	53,139	732	-	53,871
Registration fees	18,426	82	-	18,508
Staff costs - development dept.	389,847	16,096	405,944	811,887
Staff development	6,943	4,676	=	11,619
Technology/data management	147,600	11,830	-	159,430
Temporary staff	-	15,351	-	15,351
Travel and entertainment	221,312	76,332	31,528	329,172
Total expenses	6,873,362	764,469	803,865	8,441,696
Increase (decrease) in net assets	\$ (5,732,168)	\$ (762,810)	\$ 9,045,459	\$ 2,550,481

# Compassion & Choices Action Network Statement of Revenue and Functional Expenses Year Ended June 30, 2013 (See Independent Auditors' Report on Supplemental Information)

	Grassroots Lobbying	Public Education and Total Programs	General and Administrative	Fundraising	Total for Compassion & Choices Action Network	
Revenue and other support:						
Conferences and events	\$ -	\$ -	\$ -	\$ -	\$ -	
Contributions	522,198	-	-	45,770	567,968	
Membership fees	-	-	-	191,559	191,559	
Grants	-	-	-	-	-	
Investment income, net of expenses	-	-	-	19,539	19,539	
Realized and unrealized gain on investments	-	-	-	52,770	52,770	
Loss on sale of assets	-	-	-	-	-	
Other income	-	-	-	3,168	3,168	
Total revenue and other support	522,198	-	<u> </u>	312,806	835,004	
Expenses:						
Advertising	-	4	15	-	19	
Bank and merchant fees	141	5,485	-	-	5,626	
Conference/booth fees	-	1	4	-	5	
Depreciation	-	203	769	-	972	
Development costs	-	_	-	-	-	
Facilities	-	_	2,954	-	2,954	
Grants	50,000	_	-	-	50,000	
Insurance	-	120	455	-	575	
Interest expense	-	13	68	-	81	
Local groups	-	_	-	-	-	
Magazine	-	_	-	-	-	
Membership and telefunding costs	-	13,146	-	3,108	16,254	
Memberships - organizations	-	7	27	-	34	
Operational expenses	7,180	2,543	1,692	_	11,415	
Organization sponsorships	-	_,- · · · -	-	_	-	
Outside services	684,729	63	3,769	5,000	693,561	
Payroll expense	30,772	-	9,235	-	40,007	
Printing	1,177	10	38	_	1,225	
Publications and subscriptions	-	10	39	_	49	
Registration fees	-	9,900	-	_	9,900	
Staff costs - development dept.	-	-	_	_	-	
Staff development	-	_	_	_	-	
Technology/data management	-	167	631	_	798	
Temporary staff	-	-	-	_	-	
Travel and entertainment	617	29	111		757	
Total expenses	774,616	31,701	19,807	8,108	834,232	
Increase (decrease) in net assets	\$ (252,418)	\$ (31,701)	\$ (19,807)	\$ 304,698	\$ 772	